



Pico. Total Brand Activation.

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QUOTATION

23 January, 2020
Our Ref: PICO-Y05-KS-0040-19-R8-2

Penang Global Tourism
8B, First Floor, The Whiteaways Arcade, Lebuh Pantai, 10300 George Town, Malaysia
Email: malathi@penangglobaltourism.com

Dear Malathi

MATTA Fair KL 2020

We are pleased to submit our quotation based on the proposed design concept for your kind perusal and consideration with following specifications:

MAIN CONTRACT

No.	Specifications	Quantity	Total Cost (\$\$)
A FLOORING (RENTAL BASIS)			
1	To supply Needle Punch Carpet	90 sqm	
	Note: (i) Above quoted includes PVC cover till eve of opening.		
B STRUCTURE (Painted finishing unless stated otherwise , Design is subjected to Organiser' Approval)			
1	To supply Carpentry Storage Room with Branding Tower Support (Serves as Photo Opp th Side)	1 lot	
2	To supply Carpentry Layered Fascia Design on Penang Global Tourism Branding	1 lot	
3	To supply Carpentry Reception Counter	1 lot	
4	To supply Carpentry Wall With Branding & Tv Support for Main Reception	1 lot	
5	To supply Carpentry Lamp Design for Individual Exhibitor Names (Serves as a Divider)	7 lots	
	Note: (i) Above quoted does not include Adminstrative fee for Upper Deck if any by organisers.		
C MANPOWER, STORAGE, FURNITURE, AV & MISC. RENTAL			
1	Foldable Chairs	56 lots	
2	Stylish Adjustable Barstool for Reception Counter	2 lots	
3	48 inch TV for Main Reception	1 lot	
	Note: (i) Subject to availability. (ii) Above quoted is inclusive of transportation of furniture only. Any additional orders on-site will be charged accordingly. (iii) Storage duration of more than a week, cost will be adjusted & charged accordingly.		
E ELECTRICAL FITTINGS AND CONNECTIONS RENTAL (RENTAL BASIS)			
1	To Supply Long Arm Metal Halide Tower Logo	8 Nos	
2	13 Amp Powerpoint	16 Nos	
3	Connection Fee	1 Job	
	Note: (i) Subject to availability. (ii) Above quoted are as per book price in exhibitor manual and additional orders will be charged accordingly.		
F EVENT MANAGEMENT (10 % ~)			
1	Project planning	1 lot	
2	Provision for off-site fabrication	1 lot	
3	Transport of booth materials to site (1-time)	1 time	
4	Labour to set up and dismantle (1-time)	1 unit	
5	Project management to oversee entire project (1 project manager)	1 unit	
6	Provision of 1-time booth vacuuming on eve of show	1 time	
Total for the above sections A-F excluding Optional items (Excluding all taxes)			\$ 18,000.00
Goodwill Discount			\$ 1,800.00
SINGAPORE DOLLARS:			\$ 16,200.00



- Terms & Conditions**
- 1 The agreed contract price shall be payable as follows:-
(a) 80% upon agreed contract price shall be paid upon confirmation of this quotation;
(b) 20% of the agreed contract price on the eve of show date;
(c) The above is subject to prevailing GST tax.
- 2 Should the show / project be postponed to a later date due to any cause beyond our control (including but not limited to any cause or reason connected to or arising from the SARS disease) or act of God, 80% of the agreed contract price shall be paid on confirmation of this quotation and the balance shall be payable on completion of the work on the postponed date.
- 3 Should there be any cancellation of show / project or indefinite postponement of show / project due to any cause beyond our control (including but not limited to any cause or reason connected to or arising from the SARS disease) or act of God, **Penang Global Tourism** is liable to make:-

(a) 50% payment if show / project is cancelled more than two (2) months before the original or postponed opening date as the case may be;

(b) 100% payment if show / project is cancelled less than two (2) months before the original or postponed opening date as the case may be;

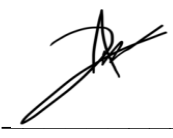
wherein in all above cases, 80% is payable on confirmation of the quotation and the balance within seven (7) days of the announcement of the cancellation of the show/ project. All previous or earlier payments made by **Penang Global Tourism** to Pico shall be utilized towards payment or part payment of the agreed contract price. Late payment interest will be charged on overdue account at the rate of 1% per month.
- 4 The above payment terms are in addition to the standard terms and conditions of our quotation and in the event of any conflict with such standard terms and conditions, the payment terms set out above shall prevail and apply.
- 5 Validity of Quote: **3 days from date of quote.**
- 6 Please Note:-
(a) Items that are not included in the contract will be quoted separately.
(b) On-site orders are subject to availability, and if available, will be subject to 50% surcharge.
(c) Telecommunications lines (eg. ISDN, IDD or ADSL lines), internet connection, compressed air, stand cleaning, freight of client's exhibits, removal of exhibitor's own exhibits and waste material, power consumption and connections for client's equipment are not included in the quotation.
(d) Any application cost for passes for build up/tear down period (for both vehicles and workers) is excluded. If any, it will be quoted separately.
(e) Quote above does not include PE Endorsement, main power, temporary power, overtime fees and any other charges.
(f) Any additional third party or direct cost will be subject to 15% administrative charge.
(g) All items quoted are based on rental basis.
Any requirement to recycle the items, please inform Pico before show ends. (Transportation will be quoted seperately if required)
- 7 Production lead-time: **3 weeks from show opening.**

We are pleased to submit our quotation based on the proposed design concept for your kind perusal and consideration with following specifications:

Total for the above sections A-F excluding Optional items (Excluding all taxes)	\$ 16,200.00
SINGAPORE DOLLARS:	

We trust that the above is acceptable to you and we look forward to your favourable confirmation at your earliest convenience. Please feel free to contact me at **Aiden.goh@sg.pico.com** should you require any clarifications.

Yours Sincerely,
PICO ART INTERNATIONAL PTE LTD



Aiden Goh
Account Executive
HP: (65) 9768 1869


Darren Lee
Account Manager

Confirmed & Accepted by:

CO's Stamp & Signature
Name:
Date:

Remarks: We agree to confirm the order of the following optional / additional items:
